

2018 Annual Lifesaving Report



Contents

Letter from Our Founder	2
Program Spotlights	
Jackson Galaxy's Cat Pawsitive	5
Fosters Annie Myers and Andrew Smith	
Dr. Annakate Morgan/Medical Program	
Volunteer Program	
Happy Tails	
Henrietta's New Beginning	7
Letters and Photos	.18
Governor Larry Hogan Adopts	.19

Statistics and Reporting Outcomes Comparison Reports	3
Financial Report	
Community Highlights	
2018 Leaders of the Pack	13
Bees for BARCS Fundraiser Spotlight	14
Major Events and Sponsors	
Baltimore Tattoo Museum Fundraiser Spotlight	
Offsite Adoptions at Brown's Toyota	
2018 Awards and Recognition12, 1	8, 24
Key Leaders	24

Letter from Our Founder:

Dear BARCS Family,

What an incredible year 2018 was for BARCS and the animals we serve. As a friend of our organization, you've helped us not only grow our programs, but save more animals than ever before. Through your generous donations, adoptions, volunteered hours and community outreach, you've been a part of saving lives this year. We couldn't have done it without each and every one of you.

Fourteen years ago, prior to BARCS taking over operations of the city shelter, only 2% of the animals made it out alive. Each year, thanks to the backing of our community and beyond, we incrementally increased our positive placement. In 2018, we saved a record 90% of the animals in our care, an incredible milestone made possible by the support of our community.

At BARCS, we know that achieving a 90% Live Release Rate is not a destination or one-time designation, but rather a continued journey that must be maintained. We have more than 1,000 animals coming through our doors every single month. Maintaining a 90% Live Release Rate and higher takes daily commitment from shelter staff, volunteers, foster families, rescue organizations, adopters and the community.

I'm so thankful to our thousands of generous donors, so proud of the accomplishments of our programs, and so happy to serve Baltimore's animals alongside an incredible team of staff and volunteers. But above all, we're so excited to do even more—save even more—in 2019.

With your continued support, we can grant more second chances and happy endings for Baltimore's very deserving animals. We thank you for a record breaking year saving lives.

Sincerely.

Jennifer Brause

BARCS Founder and Executive Director



Dog and Cat Outcomes Comparison Report

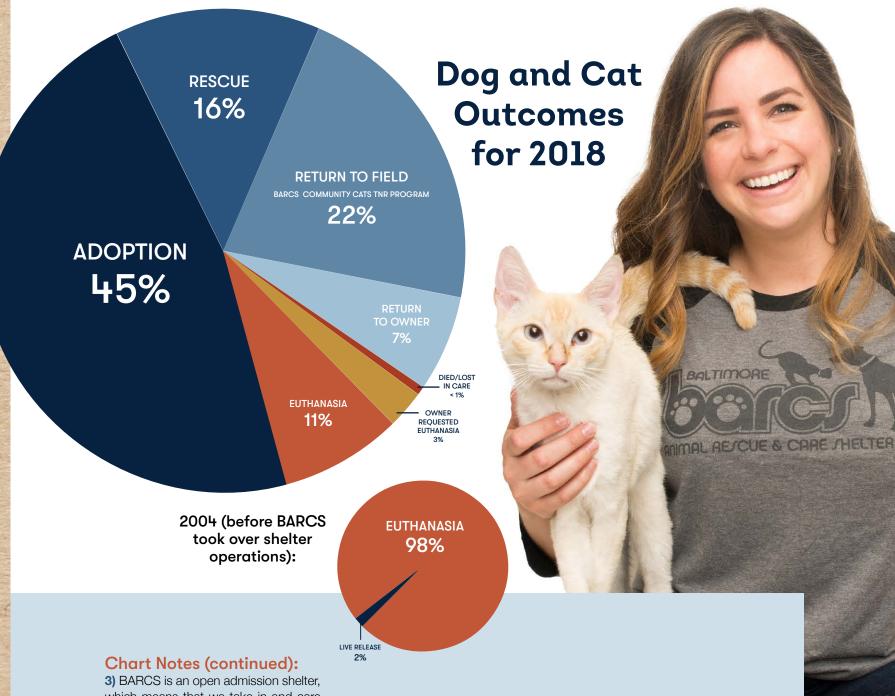
	2017	2018
ANIMAL COUNT AT THE BEGINNING OF THE YEAR	209	229
TOTAL YEARLY INTAKE	10,475	10,784
ADOPTION	4,306	4,858
RETURNED TO OWNER	740	687
TRANSFERRED TO PARTNER AGENCY (RESCUE GROUPS, SHELTERS) 1	1,627	1,466
RETURN TO FIELD (COMMUNITY CATS RETURNED ALTERED AND HEALTHY TO COLONY) 2	2,283	2,311
DIED/LOST IN CARE ³	68	61
EUTHANASIA - OWNER'S REQUEST "	267	273
EUTHANASIA - ALL OTHER THAN OWNER'S REQUEST 5	1,139	1,029
TOTAL DISPOSITION/OUTCOMES	10,430	10,685
ANIMAL COUNT AT THE END OF THE YEAR (STILL IN CARE)	90	328
POSITIVE YEARLY OUTCOMES (SAVE RATE)	89%	90%

Chart Notes: BARCS calculates positive yearly outcomes and follows record keeping practices as set forth by the Asilomar Accords, a universal data matrix for shelters and rescues to track and report critical data. Asilomar Accords do not include owner requested euthanasia for unhealthy or untreatable pets when calculating shelter euthanasia percentages (see chart note 4).

1) As the largest animal shelter in our state, BARCS relies heavily on our partnerships with nearby shelters and rescue groups (both locally and nationally) to aid with our high

volume intake. These organizations take not only cats and dogs, but also exotic pets, farm animals and wildlife animals that come to our shelter.

2) Previously operated by Best Friends Animal Society staff, BARCS took over the Community Cat Program on July 1, 2016. As a humane way to manage the outdoor cat population, BARCS traps, vaccinates, spays/neuters and provides additional medical care as needed to outdoor cats and then returns them to their original outdoor homes. (Continued on next page)



3) BARCS is an open admission shelter, which means that we take in and care for all animals that come to our door. Because of this, we get dozens of critically sick and injured animals daily. Our staff veterinarians and Franky Fund partner clinics work to save the lives of all treatable animals, but sometimes, despite our best efforts, they succumb to their injuries/illnesses. In addition, during the summer months, our shelter takes in hundreds of neonatal kittens. While most of these newborns are able to be saved with round-the-clock care and bottle feeding, some—despite our greatest efforts—are unable to thrive.

4) Owner requested euthanasia is a low-cost public service that BARCS provides to Baltimore City pet owners in need. This program is for pets that come to our shelter that are terminally sick, suffering, unable to be treated or have a dangerous bite history. BARCS' medical team and program staff evaluate all requests for euthanasia, and if we feel those animals can be saved, they are.

5) The most common reasons for euthanasia are animals that are aggressive, animals that are seriously sick and unable to be medically treated, and animals that have reached the end of their lifespan. Also factoring into this selection is cost-to-save, foster availability and shelter space for long-term, intensive care. BARCS saved all healthy and friendly animals again this year and continues to save more and more medical cases each year thanks to donations to our medical care funds.

Jackson Galaxy's Cat Pawsitive Program works to strengthen the human-cat bond in shelters in order to boost adoptability.

Pawsitive Lifesaving

> Shelters can often be overwhelming places for cats. The sights, loud sounds and strange smells can make even the most outgoing, active and friendly cat become nervous or shy or shut down. When a cat is withdrawn or scared, it can seem

Here at BARCS, we are always looking for innovative programs to enrich the lives of animals during their stay at the shelter. In 2018, The Jackson Galaxy Project selected BARCS as one of 16 shelters from across the country to be a part of their prestigious Cat Pawsitive program.

Developed by Jackson Galaxy and a team of animal behavior experts, Cat Pawsitive is a positive reinforcement training program that enriches day-to-day life for cats in shelters, builds new skills for cats as well as shelter staff and volunteers, promotes the human-cat bond and helps improve adoptability.

With clicker training that positively reinforces good behaviors at the heart of the program, a shy cat can learn to feel comfortable coming up to the front of her cage to meet a potential pet parent, or a feisty cat can learn to play nice. Cats gain confidence and get mental and



physical stimulation through their clicker training sessions, and soon they are building connections with staff, volunteers and potential adopters.

Eight-year-old Bumblebee came to BARCS after her owner's physical health didn't allow him to care for her any longer. "When Bumblebee came to our shelter, she was shy, scared and uncomfortable due to several medical issues." recalls Juliette Crosson, BARCS Alternative Placement Coordinator and lead team member for the Cat Pawsitive program. "She was hesitant to trust those around her and spent the first few



weeks at BARCS growling and avoiding human touch."

But, the notes from Bumblebee's former owner clued our team in that she was actually a very affectionate and social cat. She just needed help to relax and learn to trust people. When the Cat Pawsitive program was implemented, Juliette knew Bumblebee would be a perfect student.

It wasn't long before Bumblebee showed our team just how smart and social she was. She took to clicker training almost instantly and learned to give high fives for treats and affection. "Once we taught her to high five, she couldn't get enough, and expected everyone visiting her to high five her in exchange for treats," said Juliette. "It made her an instant hit among our staff and volunteers."

That silly little trick made Bumblebee a social butterfly and helped her get adopted. "The adopter came in looking for an older cat and loved seeing Bumblebee's little tricks. That's what sealed the deal!"

In a shelter environment, behavior enrichment and physical activity are critically important and can make a cat much more adoptable. And adoptability saves lives-like Bumblebee. Thank you to The Jackson Galaxy Project and GreaterGood.org for selecting BARCS as a recipient of the Cat Pawsitive training program in 2018.

251 MORE cats were adopted in

2018 compared to 2017

5 Baltimore Animal Rescue and Care Shelter



They Call Her Henri

Henrietta's story hit the headlines this summer after she barely survived unimaginable abuse and neglect. Thanks to the kindness and support of our community, and the love of a little boy, this once shelter dog is rewriting her story to be one filled with happiness.

In early July 2018, a landlord heard cries coming from a large pile of trash in a tenant's apartment. Unsure of what he might find, he called Baltimore City Animal Control to help him dig through the mounds of debris and refuse, following the pained sounds.

Underneath a collapsed wall panel, they found Henrietta, thrown away like the trash piled on top of her. Skin, bones and too weak to walk, she was immediately scooped up and brought to BARCS. While she looked like she was too far gone, Henrietta showed us that she was a fighter—she still had hope and a heart full of love.

Henrietta fought for her life for several days at an emergency Franky Fund partner clinic before she was stable enough to be moved into BARCS foster care to continue her recovery. There, Henrietta's personality



The two are inseparable, getting into all kinds of mischief and cuddle puddles together; Liam calls her Henri.

blossomed as she grew strong and healthy. Under the loving care of BARCS foster mom Kassy Mattingly, she learned to chase after balls, steal treats and snuggle with humans. She became the little puppy she was always meant to be.

After nearly three months in Kassy's foster home, Henrietta was finally ready for her "forever," and we found a great home for her with the Lim family. Henrietta is now incredibly adored. She gets along great with her new doggy sister and especially loves her little human brother, Liam. The two are inseparable, getting into all kinds of mischief and cuddle puddles together; Liam calls her Henri.

This year, BARCS' Franky Fund cared for nearly 900 animals with extraordinary medical needs. Named after Franky, a special puppy who was the first recipient of care through this fund, the Franky Fund provides outside emergency and specialized medical care to homeless animals that enter our shelter like Henrietta.

Saving the lives of vulnerable animals like Henrietta is made possible by gifts from individual donors like you and partnerships with local veterinary hospitals and specialty clinics. These special Franky Fund partner hospitals provide services to BARCS' homeless animals at a generous discount to our shelter. As we strive to save more animals each year, we've welcomed new partners and thank our veteran partners for growing with us. Because of their willingness to help, BARCS was able to say yes to more animals who needed our help in 2018.

2018 Franky Fund Partners

Saving lives is truly a community effort. BARCS' Franky Fund Program partners with local veterinary clinics to provide medical care to sick and injured animals.

Academy Animal Hospital; Anne Arundel Veterinary Hospital; Boston Street Animal Hospital; CVCA Cardiac Care for Pets; Eastern Animal Hospital; Emergency Veterinary Clinic; Erdman Animal Hospital; Essex Middle River Veterinary Center; Eye Care For Animals; Everhart Veterinary Hospital; Intrapet Imaging; Keil Veterinary Services; Lake Shore Pet Hospital; Main Street Veterinary Hospital; Mount Carmel Animal Hospital; Metro Ferals; Negola's Animal Care; Pet+ER Towson; Pikesville Animal Hospital; Swan Harbor Animal Hospital; Veterinary Neurology of the Chesapeake; Veterinary Opthalmology Clinic; Village Vet; Veterinary Orthopedic and Sports Medicine

Fostering Saves Lives

Fostering hope, fostering compassion, fostering a second chance. Super couple Annie Myers and Andrew Smith are going above and beyond as volunteers for the BARCS Foster Program.

Six years ago, Annie Myers and her husband Andrew Smith wanted to make a difference for the animals in Baltimore. They knew BARCS had a tremendous need for fosters, they loved animals—their BARCS alum Tucker is proof of that—and their house had room to spare. When a particularly crowded "kitten season" hit BARCS, they heeded the call for help. As Annie explained, "We figured we would take one litter and see how it went, and here we are almost six years later!"

In those six years, Annie and Andrew have fostered more than 200 animals. In 2018, they provided care and a safe haven for 62 foster pets, making them the top fosters this year.

Part of what makes Annie and Andrew such special fosters is that they aren't intimidated by a little fungus or the admittedly "stinky" treatments, so they opt to foster kittens

shelter this year.

241

HOMES



Pictured: Annie Myers (left) and Andrew Smith (above)

and cats with medical issues, particularly ringworm, and also those with behavioral challenges.

Parrot and Sphynx were two of Annie and Andrew's house guests this year. The bonded pair came to BARCS completely unsocialized—if Annie and Andrew even looked at them, they would run and hide. During the six months they stayed in their home, Annie and Andrew worked patiently with the sisters to help them overcome their fear of people. Slowly, the two cats emerged from their hiding spaces; then, they wanted affection; and finally, they were adopted into their forever home.

Fostering is something that requires a lot of heart and sometimes heartbreak, but as Annie put it, "There is nothing more rewarding than helping an animal who is hurt, sick or just old and defeated. They want so much to trust and have love... it's amazing to watch them go from unadoptable to finding their forever homes."

In 2018, a record number of animals found refuge in our network of foster homes. 1,381 to be exact! We are incredibly thankful to have such amazing foster volunteers working alongside us to save lives.

1,381 Animals

were fostered through BARCS in 2018. The following families and individuals welcomed 10 or more animals into their home this year!

Top Fosters of 2018

Adrianne and Philip Bayle; Michelle Green and Family; Monica Ruiz and Matthew Benton; Annie Myers and Andrew Smith; Ara Storlie; Angela Vogt; Lynda and Dave Waters

20 or More Animals

Monique Anderson; Megan Cornejo; Stephanie Doersam and Family: Nicole and Thomas Fazio; Lisa Hicks and Family; Justine Kahl; Suzie Shannon

10 or More Animals

Julie and Sean Anderson; Libby Bartlett; Melissa Boots; Anna Bowers and Family; John Burns; Nicole and RJ Canning; Rachel and Greg Conway; Michael Davis; Kayla Dawson;

Elizabeth and Sal Delvisco: Sue Dent and Family; Molissa Farber; Tiffany Garden, David Trager and Joelle Willsey; Lisa Goehring; Olivia Habib; Randi Hambrick and Josh Oleksak: Dana Hersl and Aaron Howard: Mike Jackson: Elizabeth Kasemeotes; Meghan Kerney; Elayne Kochis and Family; Debbie and Chuck Kolodiej; Fran LoPresti; Kassy and Dave Mattingly (read about their foster Henrietta on page 7); Lisa and Nick Morabito; Lindsey Moskowitz; Kaitlyn Neiheisel; Judith Perlman and Family; Martin Pierce; Kristin Polcen; Madison and Shawn Quinet; Shawna, Haley and Alaina Runt; Erin Saul; Lesley Scheitlin and Family; Kathleen and Joe Shatus: Tara Talaie: Trent Blair and Erika Volino: Justin Ulsch: Stephanie and Bonita Walker; Jan Wieczynski



In 2018, 241 foster families opened their homes to help animals at BARCS. Their acts of kindness and generosity helped open more than 1,000 cages at our



Team Member Spotlight:

Dr. Annakate Morgan

Dr. Annakate Morgan, who formally worked in private practice veterinary clinics, got her first taste of shelter medicine while volunteering at BARCS as a spay and neuter surgeon on high volume surgery days. Through volunteerism, she became dedicated to our mission to save Baltimore's homeless, abused and neglected animals. In late 2017, when contribution funding allowed for a second population health veterinarian, Dr. Morgan officially joined the BARCS team.

"One of the most intriguing things about working at BARCS is that every day is different. Throughout the day, we have foster appointments, owner surrendered animals, stray animals and those brought in by Baltimore City Animal 2018 Medical Program Numbers

9,800 Vaccines given to animals in shelter and foster care

952

Emergency transport cases

109,500

Veterinary exams and follow-up exams

21

Staff members, including four full-time staff veterinarians and 15 supporting medical team members

6,272

Spay and neuter surgeries supported by significant grant funding from PetSmart Charities to continue the expansion of surgery capacity at BARCS. Thank you PetSmart Charities for all you do for BARCS and the Baltimore community at large!

Control. Sometimes cases are straightforward, but often there are life and death emergencies. A 'BARCS day' keeps you on your toes!"

Our veterinary team, including Dr. Morgan, Dr. Bobbie Mammato, Dr. Barbara Press, Dr. Francesco Sollini and

their supporting medical staff, are responsible for more than 109,500 exams and follow-up exams each year. But even with so many patients, our team members have one (or 100!) that especially touched their heart each year. For Dr. Morgan, that was Miss Piggy (pictured right), a squatty and squishy pup with a face so expressive you can't help but smile back. She was tied to a pole on our property, wrought with medical issues and wounds.

"She had quite a few medical issues, including bite wounds and a terrible case of fleas," Morgan remembers. "After her initial exam and treatment, I put her in an office with a fluffy blanket, and she rolled around in such bliss in that bedding. It was so fun to see her experience comfort that she may have never felt before."

Meeting the medical needs of a high volume, open admission shelter is expensive, time consuming and complicated, but it's critical to our success in saving lives. For Dr. Morgan, the hard work is worth the reward of second chances and happy endings.

"Often, things can get tough—it's hard to understand why someone could let their pet be sick without medical attention for so long, or how someone could give up their senior pet, but the thing that keeps me going is that I know that the second the animal walks through our doors, there's a team of us ready to do our best and make things better," says Morgan.

The passion of Dr. Morgan and the entire BARCS team, along with your continued support, is the reason our live release rate has continued to improve year after year.



Pictured: Miss Piggy (left) snuggles up to her new brother



Maryland Veterinary Medical Association President's Award

This year at the Maryland Veterinary Medical Association's 132nd Annual Summer Conference. BARCS was awarded the 2018 President's Award in recognition of our shelter's service to our community and the State of Maryland. Shelter medicine has a distinct goal: producing a healthy companion animal who will hopefully end up in a lifetime home. Unique to the sheltering world, the primary goal of shelter medicine is to prevent disease rather than just treat it. At BARCS, our veterinary programs must balance the physical and behavioral needs of the individual animal with the overall health of the herd without jeopardizing the welfare of either one. We were honored to accept this award and are thankful to MVMA President Dr. Rick Lewis, for his attention to the field of shelter medicine and overall animal welfare.

LEADERS of the PACK

The BARCS Leaders of the Pack are a special group of people who understand that they aren't just providing support—they are saving lives. BARCS' Leaders of the Pack have made significant, generous monetary contributions in calendar year 2018 to help us continue our work finding homes for Baltimore's homeless pets. Through their donations, Leaders of the Pack members provide the critical resources necessary to support and expand BARCS' programs, allowing us to save more lives each year. Thank you all for your support.

Miracle Makers | \$15,000 and above

Anonymous **Baltimore Orioles** Brown's Toyota Crown Foods The Estate of Beatrice Dunphy Harvey Agency Robyn and Christopher Larkin in Loving Memory of Rosemary Bungay

Maryland Department of Agriculture Miller Value Partners

Pet Valu

Petco Foundation

PetSmart Charities

Nancy Sherertz Family Foundation

Susan T. Tucker Revocable Trust

The Estate of Susan Weber

Maria and Matthew Wieters

Leaders | \$10,000-\$14,999

Kristin Brillantes; Janice Silvers and Paul Bekman; Van Dyke Family Foundation

Champion | \$7,500-\$9,999

Maddie's Fund; The Trexler Foundation: Jeff Abarbanel, Trustee; David Goldner, Trustee

Heroes | \$5,000-\$7,499

Susan and Mark Adams: Babette Bernhardt; Bark!; The BCAPD Family Fund; Blue Pit BBQ; Ann Clapp; Victoria Deyesu; The Mia and Lucy Fund: Doug Loizeaux; Kelly and Josh Nelson; Roxanne Young and Richard Rinehart; Kristie and Joe Shields; Mary Jean and Oliver Travers Foundation

Guardians | \$2.500-\$4.999

Anonymous; Sheila Akehurst; Joan Alden and Lily Stark; Donna Antkowiak; Michele and Danny Barnycz; Jennifer Bartley;

Eileen Bennett: Best Friends Animal Society; Jeffrey Burch and Lou Ghitman; Jennifer and William Burgy; Nancy Glazer Dickman Family Foundation; Benita Furman; Donna Grauel; Nan Hayworth; Hooters; Carol Hyman; John J. Leidy Foundation; Shelley McVicker; Barb Mueller; Susan Nestler; Katrina Lynn Owens; Palm Bay International; Mary Powell-Senerius; Linda and Zelig Robinson; Guy Schmidt Jr.; Second Salute Inc.; Alicia Shelton; Kyle Toronto; Jan Wieczynski; Anne Yastremski; Zappos for Good

Friends | \$1,000-\$2,499

Anonymous (3); Altria Group; Barbara Amos; Scott Anderson; Avon Protection Systems: Back River Restoration Committee; Jill Baker and John Horenkamp; Kate Barnhart; Lindsey Baugher; Elizabeth and Lawrence Beares; Herbert Bearman Foundation; Irene

and Jules Berman;

Besson/Cooper

Fund; Seeber Bodine; Lauren and Steven Boyle: Jeannette and William Bottner: Susanne Brogan; Glenda Brooks; Robert L. Brown; Tara Brown and Ari Mittleman; The Buddy Foundation of Maryland: Brandon Buonaiuto; Kathleen and Kevin Carey; Pam Carnock; Leah Christl; Beth Citeroni; Charm City Vet Hospital; Richard Cohen; Stephen Condouris; Kim Corrigan; Corporate Office Properties Trust; Jeffrey P. Crosley; Jaime and Matthew Dalbke; Jay Dackman; Wendy Davis; Ashley Davis; Julia Davy; Franklin DeHart; S. Frank D'Ercole: Dental Professional Associates: Gale Diaz; Beth Diehl; Carol Dobak; Sharon and Gary Dorsch; The James and Ann Duffy Charitable Fund; Caroline Griffin and Henry Dugan Jr.; Kelly DunniganHupfeld: Janna Durante: Jen Dwyer; Julia Eason; Gigi and Jim Eggers; The Eliasberg Family Foundation; Far Corner Charitable Fund; Domenique Farina; Catherine Foss; Joe Gardill; Amanda Gibb; Mariah Gillis; Estate of Andrea Elizabeth Gilmore; Jeanne Giorgilli; Patrick Gleason; Godbold Foundation; JoAnn Goldberger; Good Doggie Day Care; Mary and Richard Gorman; David Gould; Christopher Grant; Greystone Foundation; Margaret A.

Hogan; Martha Hylton; Christine Jacobs; The Matthew W. and Luann Jacobs Charitable Fund; Johnson, Mirmiran & Thompson; The Joseph Mullan Company; Jürgen Joslin; Regina Kakadelis; Louise Keelty; Dr. Gabor D. Kelen; Darlene Knott; Kimberly Kramer-Zamenski; Kramon and Graham Charitable Fund; K-9 Kraving; Dana Krohn; Janet Kruba; Ramona Kunkel; Craig Landauer; Jane Leitner; Billie Darlene Leubecker Trust; Julie and Andrew Levine; Zhi Li; Bonnie Lippman; Howard Jay Loewenberg; Samual LoPresti; MAP Enterprises; Lesley Mahla; Ann Majerik; Dr. Bobbie Mammato and Barry Scholl; Amy Manning; Joann Marchi; Stephanie Martin; Brian Mascuch; Rand Mason; Lyn and Andrew McCormick Charitable Gift Fund: McCormick Taylor: Claire Mary McDonough; McInnes Palmer Orthodontics; David and Pamela McKusick; Sandy McLelland; Kimberly Meany; Welch Mechanical Designs; Scott Messing; The Amy Schuerholz Metz Memorial Fund for Charitable Giving; Malinda Midzenski; Rebecca and William Miller IV; Beth Moeri; Virginia Moore; Yarrow Morgan; The Howard C. Muller & Marguerite E. Muller Charitable Foundation; John Myers; Nina Noble; Denise Bateman and Michael Nugent;

The Howard and Anita Orlin Charitable Fund; Rodney Ortel; Steven Palmer; Anthony Francis Palmieri; James L. Patton; Dr. Lori Paserchia; Robert Paul; Timothy Phelps; Sharon Phillips; Pennyghael Foundation; Priority Worldwide; Roselyn Radcliffe; Angel and John Rallo; Amy Rappaport; Richard Reading; Janis Rietschel; Rachel and Stephen Rigg; Damon Roach; Deborah Robinson; W. Charles "Chuck" Rogers III; Susan Rogers; Daniel Rossignol; Jerry Rubino; Ingo Ruczinski; Heather Sachs; Stuart Sachs Family Trust; Barry Schapiro; Vivian Schimberg; Linda Schneider; Debra Scrandis; Paula Sessa; Diane Sheridan; Charles Siegman; Linda Siegman: William Slacum: Janine and Aaron Slagle; Carol Smith; Smithouse Construction; Carole Stafford; Alice Sternberg; Kara Stone; Georgiann E. Suerth; Trish Sullivan; Shelter Systems; Timothy and Carolyn Taylor Charitable Gift Fund; Susan Tonascia; Annie Truax-Dunn; Destini Vasconcells; VCB Vending; Mark Warren; David Welzel; Patricia and David Wood; Emily Clark Wierschke: Shannon Williams: Shirley and Tim Yoon; Rich Zadora; Gerald E. Zelinski



Grimm; Mary D. Hemelt; Julie Hendon;

The Honorable Larry Hogan and Mrs. Yumi

Miracle Makers Spotlight Miller Value Partners

Every fall, BARCS hosts the highly anticipated BARCStoberfest, a large scale, pet friendly annual festival and fundraiser that benefits our lifesaving programs and animal care. This past year, we needed to cancel the original date of BARCStoberfest due to severe weather. Because we had to reschedule, our online fundraising efforts began to slump. Thankfully, Bill Miller and his team. at Miller Value Partners came to the rescue! They didn't want the weather to put a damper on the lifesaving work BARCS does, so they pledged to match all donations in the week between the original date and the rescheduled date. Thanks to their generosity, we ended up surpassing our original goal and hosting a highly successful event. The funds we raise during BARCStoberfest guarantee that we can do more good for the community with our programs and save the lives of more animals in need. (Pictured left: Bill's beloved bulldog Jake)

Bees for BARCS

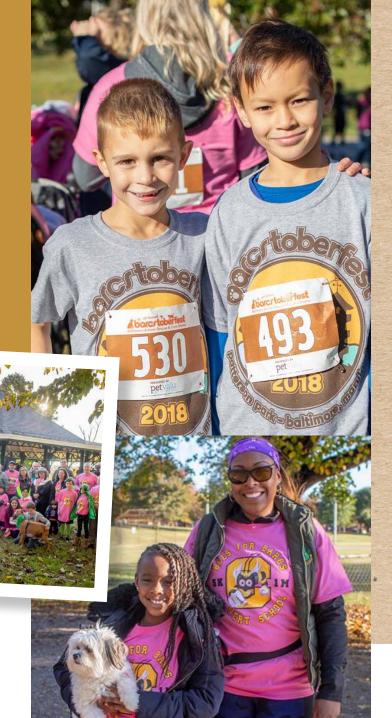
The students at the Calvert School know that being a top fundraiser is not just about collecting donations—it's about leadership and inspiring each other to be passionate about the cause!

Led by Jay Parker, or Mr.
Parker as his students know
him, the Calvert School Bees
for BARCS team has been
the top fundraising team at
BARCStoberfest two years in
a row. Their fundraising efforts,
which have totaled more than
\$10,000, have been instrumental
in saving animals in our shelter.
We interviewed Jay about the

Bees for BARCS team, and why introducing children to community service is important to the student culture at Calvert and in Baltimore.

What made the students of Calvert decide to support BARCS? Jay Parker: Our support of BARCS is a really fun story. In the winter of 2016, a core group of our 7th grade girls attended a leadership event where they were challenged to brainstorm a meaningful community service partnership for our school. They immediately discovered a shared interest in supporting an animal rescue organization and focused on BARCS as many of them had rescued pets from there.

BARCS: How do you continue to inspire your students to get involved in fundraising? JP: Whether you're supporting a runner with money or with enthusiastic cheers, it always feels like our whole school at Calvert is involved. And it is a cause that all students regardless of age can understand. Animals need homes, love and care—it is a simple message to rally around.



BARCS: Why do you think it is important for young people to get involved in their communities and local charities? JP: At Calvert, we want to inspire service and character in our students from youngest to oldest—and one lens we look through is collaboration. Through BARCS, our students can stay involved each fall with a renewed sense of purpose. When students see this sustained commitment to serving a cause, they learn through experience how giving back is an essential part of living a full life. ■

Major Event Highlights

Pawject Runway: \$190,000

In partnership with our good friends from Show Your Soft Side, Pawject Runway is the hippest fashion show on four paws. Famous athletes, rockers and media personalities hit the runway with BARCS' adoptable animals...in tutus!

BARCStoberfest: \$363,000

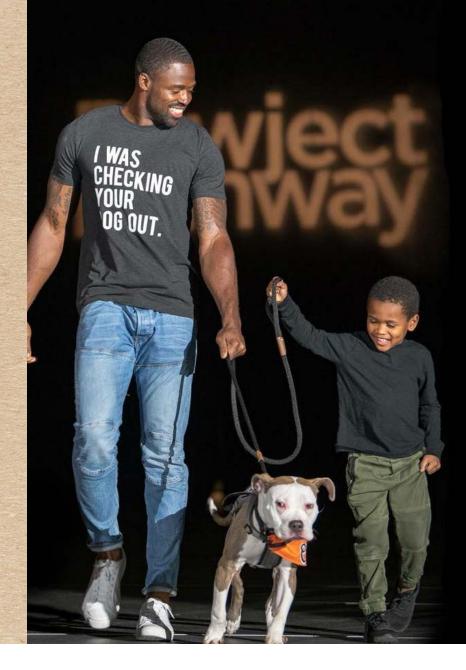
Our annual festival in Patterson Park includes a 5K, shopping market, beer garden, yoga with your dog and more fun!

Chipotle Day Maryland: \$60,000

Burritos for BARCS! This new partnership yielded an incredible amount of funds to help BARCS save lives. The concept was simple: visit any store in Maryland, eat and raise money!

Troopers and Tails: \$60,000

BARCS Board Member Ritchie Brooks and his FOP #69 team hosted a great day of golfing, auctions and networking at Fairway Hills Golf Course in Columbia.



2018 Event Sponsors

Thank you to our 2018 event sponsors who generously donated \$1,000 or more monetarily to support the following events:

BARCStoberfest: Blue Pit BBQ; Chesapeake Veterinary Surgical Specialists; Chipotle; Dalco Medical Products; Emergent Biosolutions; Gasket Guy of Baltimore; IDEXX; Maryland Lottery and Gaming Control Agency; Matthew and Maria Wieters; Merck Animal Health; Miller Value Partners; Mount Carmel Animal Hospital; PayPal; Pet Valu; Pet+ER Towson; ProMD Health; Reliance Fire Protection; Spektor Family Foundation; State Farm: Cyndi Kuhn; Veterinary Neurology of the Chesapeake. Pawject Runway: Baldwin & Griffin Hathaway Realty; Baltimore Ravens; Carmen and Victoria Deyesu Family Foundation; CVCA Cardiac Care for Pets; Dugan, Babij, Tolley, and Kohler; Furever & Fur Always; Gary & Robin Bozel Charitable Foundation; Gary Bozel and Associates; Harvey Agency; Kelly & Associates Insurance Group; Matthew and Maria Wieters; Pet+ER Towson; Pet Valu; RBC (Dyer Kroneberg) Capital Markets; Royal Farms Arena; Springtime Supplements; State Farm; Tito's Vodka. Troopers and Tails: Adams-Burch; Ahold Financial Services; Ann E. Kuczarski; David Bell; DPI Specialty Foods; Group Vision Service; New Albertson's; Rothschild Asset Management; Teamsters Joint Council No. 55; The Law Offices of Peter T. Nicholl; The Meltzer Group; UFCW Local 400. Pours for Paws: Pet Valu; Second Chance. Paws at the Point: Brown Advisory; The Buddy Foundation of Maryland; Charm City Vet Hospital; Dental Professional Associates; Howard Jay Loewenberg; Jeffrey P. Crosley; Kevin and Kathleen Carey; Richard Cohen; Starleper Insurance and Financial Services

Fundraiser Spotlight: Tats for Tails



Annual tattoo-a-thon for the animals raises a record amount in 2018

In the classic Americana styled tattoo inked on Bethany Taylor, the words "Boys Whatever, Dogs Forever" surround a heart with a paw in hand. Bethany's tattoo was one of the hundreds of designs created at the annual Tats for Tails event in 2018. For 11 years, the artists at the Baltimore Tattoo Museum have been inking animal lovers to raise money for BARCS. It all started when the Museum's artists realized that animal welfare and rescue was a cause they had in common. And so artist Adam Jeffries, together with his colleagues and artist friends, decided to host the very first Tats for Tails—and it has grown year after year to be a much-anticipated, signature event for our shelter.

"We do this event every year because we are aware of the fundraising needs at BARCS, and we know our event can really help," says Adam.

In 2018, the 13 hour marathon-like event resulted in more than 200 tattoos and raised \$23,000 for BARCS' lifesaving programs

for the animals we serve. Guest artists from along the Midatlantic region traveled to Baltimore to lend a helping hand, resulting in nearly double the fundraising revenue than the year before.

"We have worked out a system to transform our shop into a space where we can get a lot of folks in and out with quality designs by good artists. Plus, it's fun! We always have a good time doing this event, and our clients look forward to it each year."

The lifesaving effects of the money raised at Tats for Tails can be seen throughout our shelter in our programs and the happy faces of the animals we serve. We are incredibly grateful to have such great friends in our community to help us further our mission.

Adam's advice for others wanting to hold a fundraiser for BARCS, "Make your event fun and try to think outside the box a bit to possibly draw people who may otherwise not be exposed to the cause."

If you have a passion, a great idea or a knack for throwing a great party, we hope that you too will consider creating a fundraiser for our shelter!



Our top fundraisers are a special group of supporters who used their talents to raise funds of \$2,500 or more in 2018 through events or peer-to-peer fundraising.

Back River Restoration Committee; Baltimore Tattoo
Museum; Bark!; Adrianne and Philip Bayle; Janice Silvers
and Paul Bekman; Blue Pit BBQ; Kristin Brillantes; The Buddy
Foundation of Maryland; Building Owners and Managers
Association (BOMA); Cake by Jason; Calvert School "Bees for
BARCS"; Checkerspot Brewing; Chipotle Mexican Grill; Bailey
Deacon; Robin Duval; Gigi Eggers; Katie Lee Flowers; Cory
and Stephanie Grossman; Michelle Green and Family; Heavy
Seas Brewery; The Hustler Club Baltimore; Carol Hyman;
Katz Abosch; Kassy Mattingly; Max Matthews; Merritt
Athletic Clubs; Palm Bay International; Points South
Latin Kitchen with Iyanna Deschanel and Brooklyn
Heights; Chris Stickel; Sowebo Arts





AFP Maryland Unsung Hero Award:

Michelle Green

Each year, the Association of Fundraising Professionals Maryland honors community agents of philanthropy at its National Philanthropy Day Celebration. This year, BARCS Volunteer Michelle Green was recognized with an Unsung Hero Award honoring the invaluable contributions that she has given to BARCS and her community over the last several years. Michelle is an absolutely integral part of BARCS' lifesaving endeavors and a true champion for the animals. Michelle has been saving lives by running bi-annual online Facebook auctions for BARCS' Franky Fund for more than five years. These biannual auctions have raised more than \$100,000 to date, covering the medical expenses for hundreds of emergency medical cases at BARCS each year. This year, Michelle was the top personal fundraiser for BARCStoberfest, raising more than \$5,000 for animals in need. Michelle is also a dedicated foster, taking on the care of dozens of kittens and special needs cats each year.

2018 Happy Tails



"Thor (pictured above covered in peanut butter!) is loving life and has his mommy, daddy and grandparents wrapped around his little paws. Thor enjoys looking out the window, being a bed hog and nudging the phone right out of the human's hand so he has full attention. This little guy brings us so much joy!" -- Jamie Moran

Here at BARCS, we love seeing "second chances" turn into new beginnings for our animals. Here are a few of our favorite "Happy Tail" submissions sent to us by our big family of adopters!



"With patience and TLC, Pumpkin (pictured above) is now thriving, happy and confident. She sleeps under my arm every night instead of hiding under the bed, her fur is now silky and glossy where it was coarse and scruffy before, and she's on track with a weight loss plan...I encourage others to take a chance on a senior pet. I was hesitant at first, but giving Pumpkin a safe haven for her golden years has been a pleasure, and watching her open up and seeing how much love she has to give is a delight and an honor." -- Binglin Hu



The number of cats and dogs that found positive outcomes through adoption in 2018!

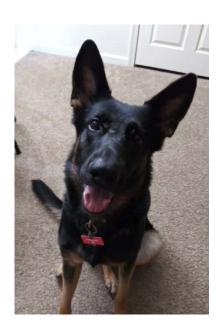


"Adopting Elias (pictured left) changed my life. I have never met such a nurturing, unconditionally loving boy in my life. He won't take no for an answer and will break down walls to love on you and be your friend." -- Sara Brenegan



'Thank you for Georgie,' says the three-year-old curled up next to him."

"Maggie (pictured right) has been the biggest blessing you could ever imagine for our family. My youngest son has epilepsy, and Maggie is what we call his 'Velcro doggie.' She senses when he's about to have a seizure or other issues throughout the day. Wherever my son is, you'll find Maggie not too far behind. She is so loyal and so loving!" -- April Schaffer





Meet Maryland's "First Dogs" Anna and Chessie!

For years, Governor Larry Hogan has been a champion for animals and an unwavering supporter of BARCS. In 2018, at the bill signing for the landmark puppy mill bill, he met and fell promptly in love with Anna and her pup Chessie (short for Annapolis and Chesapeake), two beautiful Shih Tzus who were taken into BARCS as strays.

Although Chessie was too young to be adopted at that moment, the Governor kept a close eye on the mother and daughter duo. When we asked him to walk the stage at Pawject Runway, he specifically requested those two pups--he was completely smitten. Finally, when little Chessie was old enough, Governor Hogan and his wife Yumi came to BARCS to tour our shelter and officially adopt the mother and daughter. These spoiled pups now get to spend the rest of their lives as Maryland's First Dogs.

Now that they are in "pawlitics," Anna and Chessie have been hard at work on a bill that calls for mandatory belly rubs at least three times a day and treats for all dogs.



were volunteered at BARCS in 2018. To the right are the volunteers who gave 100 hours or more throughout the year.

Dear Volunteers,

It takes a lot of hands and a lot of big hearts to rescue more than 12,000 animals each year. BARCS relies heavily on our volunteers to help us care for animals and succeed in finding them positive outcomes. From intake to adoption, volunteers are there every step of the way, showing our animals compassion and love. Each and every department and program in our shelter is aided by volunteer hours. We simply couldn't do it without them.

In 2018, more than 500 unique individuals gave their time to BARCS, along with dozens of corporate and community groups. Collectively, our volunteers logged 30,059 hours this year, a value worth more than \$720,000. Their donation of time has allowed our funding to stay focused on animal programs and care.

Thank you, volunteers. The compassion you show to pet owners in need, the lives of the animals you enrich and save every day, and your dedication to Baltimore's animal welfare community make you an outstanding example for generations to come.

Top Volunteers in 2018

Lynn Acheson 512 hours
JoAnn D'Antonio 1,167 hours
Jennifer Loeb 521 hours
April Rusinko 472 hours
Erin Saul 527 hours
Tina Schmeissner 551 hours
Lily Stark 653 hours
Justin Ulsch 825 hours

More Than 300 hours

Emily Baskin; James Colhouer; Ashley Gatewood; Janet Orlin; Angela Vogt; Jan Wiecynski

More Than 200 hours

Matt Brown; Carol Cooper; Brenda Cosgrove; Kim Farrell; Tiffany Garden; Dimitria Gomes; Ben Harris; Dennis Helfritch; Carol Jones; Kathleen Kelly; Pat Kreitzburg; Kathryn Lally; Janet Migliaccio; Mary Murray; Suzanne Rogers; Kathleen Shatus; Naomi Swann; Charlotte Trainor; Jeffrey Warthen; Steve Washington

More Than 100 hours

Katryna Andrusik; George Baker; Carolyn Beck; Laryssa Blanchard; Karen Brown; Ann Carmody; Alan Cassedy; Peter Crawford; Carol Creed; Veronica Cryan; Arushi Dalal; Denise DeSeve; LeSales Dunworth; Rebecca Dreisch; Kristine Einarsen; Jay Guyther; Greg Greenberg; Randy Gresham; Cydny Grey; Emily Gross; Esther Harris; Betsy Hartman; Laura Henry; Susan Hixon; Victoria Hopkins; Mike Jackson; Reginald Johnson; Mary Kerns; Elizabeth Marriott; Kathryn Mattingly; Holly McDaniel; Diana Mitchell; Kathryn Mullen; Maggie Muszelik; Emily Perez; Jennifer Pitt; Ashley Richwine; Lindsay Rogers; Cathy Rose; Ariel Rubinstein; Luke Scheitlin; Francis Scudellari; Linda Siegman; Aggie Slaugh; Jaclyn Smith; Tyler Stewart; Chris Stickel; Rob Sweeley; Kimberly Tarantino; Les Weinberg; Andrea Willis; Susan Wheller; Cindy Wright; Zulexma Zamudio; John Zimbrick

Meet the Volunteer: JoAnn D'Antonio



On any average day at BARCS, you can find volunteer JoAnn D'Antonio quietly working away washing and folding laundry. Some days, she will be there for hours late into the night just to make sure that each and every animal has somewhere soft and clean to lay their heads the next day. In 2018, JoAnn

spent an incredible 1,167 hours helping to care for the animals at BARCS by doing laundry.

JoAnn began volunteering at BARCS during the fall of 2017 after her beloved dog, Buddy, passed away. She knew she wanted to be around animals, but wasn't ready to adopt, so she signed up for volunteer training at BARCS. She first began helping to socialize cats, but soon realized there was a great need that wasn't being tended to.

"With 35 or more animals coming in each day, the staff couldn't always get to the laundry. I decided to help so the staff would have more time to take care of the animals and so every animal would have something comfy to sleep on while waiting for forever homes," says JoAnn.

And she's right: 12,000 animals create about 40,000 pounds of laundry each year!

Sometimes something as simple as a blanket can give a dog or cat a sense of safety and security, allowing them to relax inside of their kennels. When animals are calm and settled, they get adopted quicker. While JoAnn spends the majority of her time at BARCS with detergent and washing machines, she is an integral part in saving animals' lives.

We'd like to thank JoAnn for all she does to help our organization save lives here in the Baltimore community. Volunteers like her make the work we do possible. She is a true champion for BARCS and the animals we serve.



Community Spotlight: Brown's Toyota

From adopters and volunteers to donors and corporate partners, we can't save the lives of homeless animals without the help of our community. One local business has gone above and beyond to help us achieve our mission.

Since our partnership began in 2016, Brown's Toyota of Glen Burnie has contributed nearly \$90,000 in monetary and in-kind donations to BARCS, including a new trailer to pair with our BFF Waggin' mobile adoption van. This trailer allows BARCS to bring adoption event materials such as kennels and cat carriers to offsite events, which means that even more animals can be adopted the same day!

Brown's also hosts their very own community adoption day every year. For the past two years, Brown's has generously donated their showroom space to host "Brown's to the Rescue," an all-day adoption event for BARCS. To date, Brown's has helped save more than 50 dogs and cats!

Partnerships and offsite adoption events like "Brown's to the Rescue" are invaluable for animals in need. We are incredibly grateful for the growing relationships we have with businesses in our community and beyond!

In-Kind Community Partners

The following businesses and individuals have supported BARCS' mission through major in-kind contributions in 2018:

98 Rock; Advance Relocation Systems; Andrea Willis; Baltimore City Fire Department; Baltimore City Mayor's Office; Baltimore City Sheriff's Office; Baltimore Sun Media; Bark!; Blue Pit BBQ; Bmore Photography; Canary Home Security Systems; Capital Grille; Dan Byrd; Elite Island Resorts; Fat Boy's Crab Shack; Food Market; Freixenet Wines; Fresh Step; GreaterGood.org; Greta Jackson; Harbour Sign & Graphics; Harvey Agency; Heavy Seas Brewery; HoopTea; Hotel Indigo; Iron Rooster; Jimmy's Famous Seafood; Key Brewing; Kirchmayr Chocolatier; Maryland Dog Magazine; Media Star Promotions; Monument City Brewing; MRI Global Search; MWR Investigations, Inc.; Nancy Bautro; New Liberty Distillery; Peabody Heights Brewery; Pethealth Services; Pikesville Animal Hospital; Profiles, Inc.; ProMD Health; RAR Brewing; Rescue Strong; Royal Farms Arena; Science Diet; Second Chance; Springtime Suppliments; The Capital Grille; The Food Market; Tito's Vodka; Today's 101.9; UAV Solutions; Union Craft Brewing; VCA Columbia Animal Hospital at Centre Park; WBAL Radio; Weiss Market; WYPR

Awards & Recognition

Petco Foundation's Lifesaving Impact Award: In 2018, BARCS

was incredibly honored to be presented with the Petco Foundation's 2018 Lifesaving Impact Award, an award that honors exceptional organizations that have transformed their communities and made a significant lifesaving



impact. With saving lives at the forefront of our mission, BARCS welcomes new programs and sheltering concepts year after year in order to do the best for the animals in our care. We are thankful to the Petco Foundation for their ongoing financial support, which has made our visions and programs a reality.

Birdland Community Heroes: The Baltimore Orioles Birdland Community Heroes program recognizes local individuals who demonstrate heroism through their positive contributions to their community in fields that care for, serve, protect and improve the lives of others who are most in need. In 2018, the Baltimore Orioles recognized BARCS Director of Veterinary Medicine Dr. Bobbie Mammato for her service to the animals and people of the Baltimore community. Dr. Mammato and her medical

team treat more than 12,000 homeless animals per year. Dr. Mammato has seen significant change and growth during her tenure at BARCS. When she first arrived at BARCS more than a decade ago, the save rate was less than 55%. Under her leadership, the medical programs at BARCS were developed and have grown successfully year after year. In 2018, Dr. Mammato and her team were vital to the shelter's record 90% save rate. In Dr. Mammato's honor, the Orioles generously donated \$2,500 to BARCS to support our lifesaving mission.



2018 Program Leaders

Jennifer Brause
Founder and Executive Director

Karen Broughton

Director of Finance

Bailey Deacon
Director of Communications

JoAnn Goldberger Director of Development

Dana Hersl
Assistant Director of Veterinary Services

Dr. Bobbie Mammato, DVM, MPH Director of Veterinary Medicine

Lisa Morabito

Director of Operations

Debra Rahl
Director of Special Projects

Melanie Snyder Assistant Director of Lifesaving Programs

Sidney Williams

Director of Human Resources

2018 Board of Directors

Joe Dent, Chair
Kathy Harvey, Chair-Elect
Paul Fox, DVM, Vice Chair
Kelly Nelson, Treasurer
Caitlin Carpenter, Secretary
Frank D. Boston III
Ritchie Brooks
Ron DeJuliis

Frank Remesch

Jose Santana Alicia Shelton

John Rallo

Dr. Leana Wen

Maria Wieters

Financial Report

July 1, 2017 - June 30, 2018

Revenue

Private Donations: \$1,600,516 Grant Funding: \$448,859 Special Events: \$789,606

Municipal Operating Agreement: \$1,287,628

Fees for Service:

- Pet Adoption: \$105,181

- Baltimore City Pet Licenses: \$122,880

- Public Clinics: \$20,538 - Other: \$124,109

Total Revenue: \$4,499,317

Additional In-Kind Revenue: \$904,463

Expenses

Staff Salaries and Benefits: \$2,556,969 Animal Care, Food and Supplies: \$211,722 Animal Medical Expenses: \$326,461

Fundraising and Management: \$369,035 (8% of budget)

Restricted Expenses: \$1,035,970 Administrative: \$166,262

Total Expenses: \$4,666,419*

*Significant lifesaving grants were awarded to BARCS at the end of Fiscal Year 2017. While this funding has been recorded in the FY 2017 budget as revenue (due to deposit date), it is allocated to support shelter programs in FY 2018 on the expenses line.

We believe in fiscal responsibility and financial transparency.

There have been many changes to BARCS over the past 15 years, from new programs and projects to staff hired and a large increase in adoptions and other positive outcomes—we are always transforming and expanding to save lives. But, we are proud of one thing that has always remained the same: our financial responsibility to both the animals and our donors.

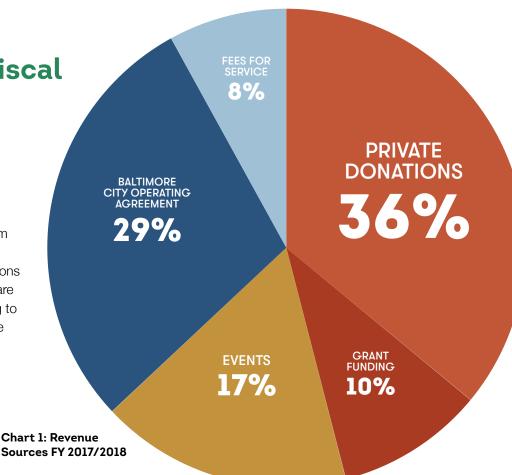
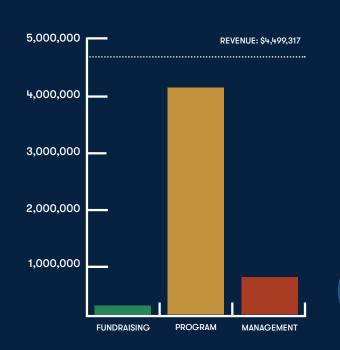


Chart 2: Revenue Compared to Expense Types: FY 2017/2018



In chart 1 (above), you can see just how reliant our organization is on private donations, event attendance and grant funding (restricted private donations, often program specific) from our community. This fiscal year, private donations grew from 25% to 36% to support our lifesaving programs and the care of our animals.

In chart 2 (left), you can see that BARCS focused the majority of our funding on animal care and programs that support saving lives. Since our inception, BARCS' fundraising expense percentage has remained lower than the industry standard (<20%).

This year, our fundraising expenses were just 8%, meaning that for every \$1 you give to BARCS, \$0.92 is allocated directly to helping animals in need.

25 Baltimore Animal Rescue and Care Shelter



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The 2018 Annual Lifesaving Report is written and designed in house by BARCS communications team members.